

# ALL THAT MATTERS FINANCIAL SERVICES LLP

## Table of Fees for Services

Carefully read Item 4 and Item 5 of Form ADV Part 2A ("Brochure"), as these sections of the Brochure contain important details about ALL THAT MATTERS FINANCIAL SERVICES LLP advisory services and fees. Fees are not negotiable. The fees below will only apply to you when you request the services listed.

| Fees Charged by Investment Adviser                            | Fee Amount  | Frequency Fee is Charged                  | Services   |
|---|---|---|--|
| Assets Under Management Fee                                   | <div> <div>\$1 - \$199,999</div> <div>1.25%</div> </div> <div> <div>\$200,000 - \$499,999</div> <div>1.00%</div> </div> <div> <div>\$500,000 - \$749,999</div> <div>0.90%</div> </div> <div> <div>\$750,000 - \$999,999</div> <div>0.85%</div> </div> <div> <div>\$1,000,000 - \$1,499,999</div> <div>0.75%</div> </div> <div> <div>\$1,500,000 - \$1,999,999</div> <div>0.70%</div> </div> <div> <div>\$2,000,000 - \$2,999,999</div> <div>0.65%</div> </div> <div> <div>\$3,000,000 – and UP</div> <div>0.50%</div> </div> <div> <div>Fixed Income Only</div> <div>0.30%</div> </div> | quarterly in advance                      | Portfolio Management of Assets, Financial Planning and Service |
| Hourly Fee  | n/a   | n/a                                       | n/a  |
| Subscription Fee  | n/a   | n/a                                       | n/a  |
| Fixed Fee   | \$500   | Per plan, in arrears upon plan completion | Financial Planning Only  |
| Commissions to the Adviser                                    | Varies by product   | Varies by product                         | Insurance Products   |
| Performance-based Fee   | n/a   | n/a                                       | n/a  |
| Other: Selection of Other Adviser Fees                        | \$0   | n/a                                       | n/a  |
| Fees Charged by Third Parties                                 | Fee Amount  | Frequency Fee is Charged                  | Services   |
| Third Party Money Manager                                     | <div> <div>&lt;\$5,000,000</div> <div>0.25%</div> </div> <div> <div>\$5,000,000 - \$14,999,999</div> <div>0.20%</div> </div> <div> <div>\$15,000,000 - \$24,999,999</div> <div>0.15%</div> </div> <div> <div>\$25,000,000 +</div> <div>0.12%</div> </div>   | Quarterly                                 | Discretionary management of asset in plan                      |
| Robo-Adviser Fee  | n/a   | n/a                                       | n/a  |
| Talk with your Adviser about fees and costs applicable to you |   |   |  |

### Additional fees and costs to discuss with your Adviser

| Additional Fees/Cost              | Yes/No | Paid To                     |
|-----------------------------------|--------|-----------------------------|
| Brokerage Fees                    | No     | n/a                         |
| Insurance/Annuity Commissions     | Yes    | IARs for Insurance Products |
| Custodian Fees                    | No     | n/a                         |
| Mark-ups                          | No     | n/a                         |
| Mutual Fund/ETF Fees and Expenses | Yes    | ETF/Fund                    |

Effective 02/16/2024